

Success. Independence. You shouldn't have to choose.



British Columbia, Alberta, Saskatchewan

www.tieronetravel.com

You've spent years building your travel businesses and are a trusted partner that your clients have come to depend on. And those clients understand that your experience and dedication consistently saves them time and money.

We've got a lot in common.

Since opening in 1994, TierOne Travel has built a solid industry reputation and earned the trust of 110 consultants across Western Canada.

TierOne Travel is a place where consultants can grow their business and benefit from the support and infrastructure that only a large agency can provide. It's a place where they can exceed their financial goals without compromising their independence.

TierOne Travel has faced many of the same challenges you have in your career and thrived. We've learned that by providing exceptional tools and support to consultants, we can help them prosper financially. We understand that our success is linked to the success of our consultants. Building and growing relationships with independent consultants—one at a time—is how TierOne Travel has grown, and how we will continue to flourish.

A BUSINESS MODEL THAT WORKS!

TierOne Travel's successful growth speaks for itself. We have become Western Canada's largest independent travel agency because our business model works.

By running your business within the framework of TierOne Travel, you can stay focused on the part of the business that you are best at—working one-on-one with clients and providing superior services that keep them coming back to you for all their travel needs.

It also means your travel business has access to the resources that only a world-class travel agency can provide—such as discounts from consolidated purchasing, enhanced commissions and marketing programs that would not be possible to achieve on your own.

Being a part of that larger family also means personal support. Consultants at TierOne Travel are surrounded by like-minded professionals with an incredible depth of knowledge and experience in the industry.

You decide if you'd like to work from one of our six storefront agencies—four in the Calgary area, and one each in Edmonton and Victoria — or work from your own

office, or a home office. You set your schedule. You set your targets.

You know best how to run your business. We're not here to meddle, and we won't compete against you with a team of staff agents—we're *all* independent here.

A WORLD-CLASS OPERATION WITH WORLD-CLASS PRODUCTS

As a team, we benefit from incredible products and services that we wouldn't have access to as individuals. For example, TierOne Travel is a key member of the Ensemble Travel Group—providing us with exclusive marketing opportunities and tools that others can't match. We're a Top 25 Member of Ensemble and proud of our long-term relationship.

Similarly, TierOne has an aggregated purchasing power that is lucrative for all consultants. Because of our size, we can maximize our commissions with suppliers, efficiently support consultants with a talented in-house operations team, and deliver enviable profits to you.

OUR TEAM IS YOUR TEAM

That world-class support doesn't end with products. Our President, Paul Williams, leads a TierOne corporate team that delivers unparalleled support to consultants.

Paul's industry experience (on the frontlines and in management at travel agencies, hotels, car rental companies and airlines) provides TierOne with an invaluable knowledge base.

Paul's team—including finance, marketing and IT—is in place to provide you with as little or as much support as you want. You tell us what you need and we'll respond.

Paul also works closely with TierOne's Board of Directors—a highly experienced team focused on long-term strategies and ensuring TierOne Travel continues to lead the industry and attract the best consultants in the business.

DOES THIS SOUND LIKE YOUR TEAM?

TierOne Travel's family of consultants share many common characteristics: they're deeply committed to their clients; they're trusted to deliver exceptional services; they're unquestionably professional in their business dealings; and they have the experience to know that financial success is the result.

If you're ready to grow with TierOne Travel's unique economic advantages and operational strengths, we'd like to meet you!



*To learn more about our team,
please contact:*

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